

Doing business in Libya

Tuesday 5th February

09:00-18:00

Following the MEA's successful trade mission to Libya in December 2012 and ahead of it's follow-up mission in March 2013, the MEA, supported by UKTI, will be hosting an innovative workshop on how to do business in Libya for UK businesses looking to invest in the country. This will take place at Bury House on Tuesday 5th February 2013, 9am-6pm.

This interactive event will begin with a political and economic overview, followed by a series of speakers providing expertise on fundamental business practices in Libya, such as licensing, registering your business, winning tenders and tax regulations etc. The workshop will include speakers from the Embassy, UKTI and various private sector companies with experience of doing business in Libya.

The Libyan economy is expected to recover rapidly from 2010-2011 levels and there is strong UK government support for developing long-term relationships with Libya, both at the ministerial level and through an increased range of products from UK Export Finance.

As the Libyans lay out the future plans for their economy and the rebuilding of their country, this is an ideal time for UK companies to start thinking about investing in the market and establishing their relationships and presence in Libya. Please see the programme of the day, below.

- 09:00—Registration
- 09:30—Introduction & Overview: MEA, Embassy, UKTI
- 10:30—How, what, when and where?- Finding the right contract, tender etc.
- 11:30—Coffee Break
- 11.45—Logistics: getting out there, Visas, Security etc.
- 12:30—Cross-cultural awareness
- 13:30—Lunch
- 14.15—Legal: Setting up a business, registering etc.
- 15:00—Legal: Licensing, tax and employment laws etc.
- 15:45—Coffee Break
- 16:00—Legal: Tenders, Contracts etc.
- 16:45—Last questions and closing remarks
- 17:00—Networking reception
- 18:00—Finish



Cost for this event is FREE for Members and £50 + VAT for non-members. In accordance with MEA policy, all events must be paid for in advance. To register for this event, please return a completed form on the back of this flyer to Jacqui Marshall, jacqui.marshall@the-mea.co.uk, at the MEA.

'Libya workshop: building a sustainable future

Tuesday 5th February 2013

REGISTRATION PER DELEGATE:

Please tick: **FREE for MEA Members**
 £50 + VAT for Non-Members

The deadline for registrations is midday on Thursday 31st January 2013

To register please return the form below together with payment. A £2.00 surcharge will apply for credit cards only. **Please note we no longer accept American Express.** Cancellations will be accepted up to **three working days** ahead of the event with refund or credit note (upon request). Thereafter, **no refund** will be made. Payment must be settled before the event.

Please return to the Middle East Association, Bury House, 33 Bury Street, London SW1Y 6AX

Tel: 020 7839 2137, Fax: 020 7839 6121, E mail: jacqui.marshall@the-mea.co.uk

Name _____

Company _____

Job Title _____ Address _____

_____ Telephone _____ Fax _____

Mobile _____ Email _____

Business Sector/Activity _____

Please advise on any dietary requirements _____

Please advise on any disability requirements _____

Where did you hear about this event? _____

Payment type:

1) I will pay by BACS (details below)	<input type="checkbox"/>
2) I enclose a cheque	<input type="checkbox"/>
3) I will pay by credit/debit card (* see below)	<input type="checkbox"/>
4) Please send an invoice for immediate process	<input type="checkbox"/>
5) Online registration	<input type="checkbox"/>

Please note:

(*) Due to PCI Compliance legislation, we are no longer able to accept card details via e-mail. If you wish to pay by Credit/Debit card, please call Jacqui Marshall on 0207 968 1859, or, Toks Ferguson on 0207 968 1858, who will take the card details and process payment. Alternatively, you can fax your details using the attached Credit/Debit card authorisation.

BACS Account Details:

Bank Details: HSBC Bank Plc, 69 Pall Mall, LONDON, SW1Y 5EY

Account Name: MIDDLE EAST ASSOCIATION,

Sort Code: 40-05-20

IBAN: GB 22MIDL40052051571753

Account No. 51571753

SWIFT: MIDLGB22

Please send me details on how to become a member of the Middle East Association:

The MEA reserves the right to select delegates in order to ensure a successful event.